This year is the 40th anniversary of CRS in our state. The first state chapter was started in 1979 and our first state President was Frank Kowalski, who is still active in real estate and who we saw this January in the Passing of the Gavel ceremony. We hope to hear more from Frank during our August meetings.

Don’t procrastinate and join our Facebook Group page, “We are Florida CRS”, to be kept up to date on classes, networking events and local real estate industry and market news.

We have a very exciting announcement for all of our Florida CRS designees and members, Sell-a-bration will be held in our state next year!

A large group of our members attended Sell-a-bration this year in Las Vegas. For those of us that are always striving to become better professionals through education, there is no better place to be than at Sell-a-bration. The instructors are the best and the topics covered are varied and timely.

Also as important is the opportunity to make friends, create relationships and become referral resources in our industry. I expect to see you all in Orlando next year!

Florida RRC is holding a contest for all our designees, “What I Love Best About Being a CRS ” This is a video contest, film a short video of yourself with your answer, email it to Kristintriolo.rrc@gmail.com by June 1st and the winners will be announced by the end of the month. Prizes will be announced in a future email. Deadline is June 1st so don't procrastinate - do it now!

CRS classes coming up are:

March 19th 7 Things Successful Agents Do Differently Naples Area Board of Realtors and

7 Things Successful Agents Do Differently Pinellas Realtor Organization

March 22nd Top of Mind Techniques to Boost Your Brand Northeast Florida AOR

April 24th Power Up on Smart Home Technologies REALTOR Ass’n of Sarasota & Manatee

April 29th 7 Things Successful Agents Do Differently Miami Ass’n Headquarters

April 30th 7 Things Successful Agents Do Differently Miami Ass’n Sunrise Office

April 30th 7 Things Successful Agents Do Differently Flagler County AOR

May 1st 7 Things Successful Agents Do Differently Miami Ass’n Jupiter Office

May 1st Converting Leads Into Closings Flagler County AOR

May 9th Converting Leads Into Closings Emerald Coast AOR

May 23rd 7 Things Successful Agents Do Differently Osceola County AOR

May 24th Succeeding in the Luxury Home Market Osceola County AOR

August 2oth Power Up on Smart Home Technologies FL RRC Rosen Shingle CK Orlando

Please help us promote these classes to your peers, especially to those who are thinking of qualifying for the CRS designation. Hope to see as many of you as possible at an upcoming class or networking event!

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